

## Thrivent Financial Advisor

What if your next career could change lives? What if you could succeed by helping others succeed? Do you love to continually learn and develop your talents? Do you enjoy networking with other professionals to learn from their experiences? Then a career as Financial Advisor with Thrivent Financial could be your calling!

### Why Thrivent?

We believe money is a tool, not a goal. Our national, membership-owned organization of Christians offers a unique blend of faith, finances and generosity. With a full range of financial products and services, you'll help people create a strategy that reflects their values, provides for their families and protects their future.

At Thrivent, our financial advisors don't focus on "selling." They:

- Provide financial guidance that connects faith and finances.
- Help our members be wise with money, live generously and change lives.
- Strengthen churches, non-profits or other groups that care about their community.

### Position Overview

As a Thrivent Financial Advisor, you will:

- Have the freedom of working independently. You'll run your own business with support of leaders and mentors.
- Help Christians meet their financial goals by executing our proven advice sales process with prospective and existing members.
- Explore with members the many ways their money choices can reflect their values.
- Help members feel comfortable and confident with their finances.

Successful Thrivent Financial Advisors are effective at:

- Making approaches to get appointments. This is done by leveraging existing relationships, holding workshops, creative prospecting events and marketing their services.
- Inspiring others to take action by closing sales through analyses of unique situations. This includes creating a written recommendation based on the member's needs, budget and goals.
- Maintaining ongoing relationships with members.

Thrivent has proven systems and processes to give you the support to help you learn how to successfully build these skills.

### Getting Started

We'll provide you with:

- A comprehensive training program with **sixteen weeks of paid training**.
- The opportunity to continue learning and growing through ongoing training and development, including:
  - Sales meetings.
  - Product training.

- Methods to enhance soft skills.
- The option to work jointly with seasoned professionals who can mentor you.

### **Support and Incentives**

Unique incentives reward you for building authentic, long-term relationships as you guide members to meet their financial goals. Thrivent gives you:

- Compensation that reflects your efforts and success. That means unlimited earnings potential!
- The type of comprehensive benefits package you'd expect from a Fortune 500 financial services organization.
- Opportunities to qualify to attend conferences at premier destinations – domestic and international.

You'll also receive **support\*** from:

- Leadership teams in your regional office to assist you with professional development. You'll also receive ongoing coaching and assistance with prospecting and community visibility efforts.
- A full suite of marketing tools and resources, including funds to help with marketing and community visibility efforts.

\*Fees may be charged.

### **Position Requirements *\*we will pay for your licenses, materials and testing\****

- Obtain and maintain state insurance licenses with required lines of authority (life, health & variable contracts) prior to the solicitation or sale of insurance products.
- Obtain and maintain FINRA Series 7 and 66; Series 7, 65 and 63; or Series 6 and 63 registrations.
- Background check.

### **Take the Next Step Today!**

Find out how you can experience the unique personal, professional and financial rewards Thrivent Financial has to offer. Apply or refer someone today! Visit [WhyThrivent.com/careers](http://WhyThrivent.com/careers), or contact Dori Sterkenburg, Recruiting Specialist at [Dori.Sterkenburg@thrivent.com](mailto:Dori.Sterkenburg@thrivent.com).

### **Did You Know?**

Thrivent:

- Has consistently earned high ratings from independent rating agencies A.M. Best A++ (Superior), highest of 16 ratings and Fitch Ratings AA (Very Strong), third highest of 19 ratings. Ratings reflect Thrivent Financial's overall financial strength and claims-paying ability, but do not apply to the performance of investment products.
- Earned the award as one of the "World's Most Ethical Companies" for the third year running by Ethisphere Institute, 2012-2016.
- Is ranked 333 on the Fortune 500 list.